

Professor Martin Green OBE

Chief Executive

Care England

Partnerships that Deliver

London Care & Support Forum

Croydon Conference Centre, 28th March 2018



Care England

- Largest representative body in the care sector
- Over 3,500 + care services
- 0.5 million service users
- Working on behalf of small, medium and large providers
- Charities/corporates/independents



A new vision for commissioning

- Outcome based
- Integrated Partnership/Co Production
- Prevention/health/social care/housing/wellbeing
- Partnership planning
citizen/provider/commissioner
- Clear integrated outcome measures
- User experience/clinical/care/wellbeing
outcomes
- Effective and efficient use of resources
- Creative use of prevention/public health money
- Health & Wellbeing Boards
- Training for Partnerships



Opportunities for providers

- Developing the market: integration of housing, health and social care
- Mixed business models
- Partnerships: charity/private/social enterprise
- Diversification/responding to need
- Development of Care Hubs
- Integrated workforce
- Aligned outcome measures
- Efficiencies and outcomes



The system must respond by:

- Developing a long-term funding system
- Building a system on quality not cost
- Integrating for outcomes
- Developing clear outcome measures
- Offer direct payments for all services
- Understand the true costs of care
- Develop and pay the workforce



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